

ORLEANS COUNTY MONITOR

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CO-OPERATIVE SELLING.

Last week the Monitor quoted some
figures copied from government re-
ports which have caused considerable
comment among those interested in
Vermont agriculture. These figures
show that the Vermont farmer receives
less for his products than the farmers
of New Hampshire, Maine or any other
New England state. The difference is
quite marked and in every case the
Vermont farmer gets less than his
neighbors. The Monitor asked the
question as to why this was so, and
suggested that it might be a question
of monopolization.

The Monitor quotes an editorial from
the St. Johnsbury Caledonian upon the
subject and the Caledonian suggests
co-operative selling as a possible solu-
tion to better prices for our farm prod-
ucts. The Monitor believes in co-
operative selling. The Orleans County
Farmers' exchange in conjunction with
the county agricultural association has
been doing some co-operative buying,
but the Monitor is thoroughly con-
vinced that there is as great a field for
co-operative selling.

Some years ago the Monitor suggested
co-operative selling but there was
no organization through which the
farmers could work at that time.
Now, however, Orleans county has
one of the strongest and most aggres-
sive agricultural associations in the
state and the farmers have organized
their own exchange and there is great
opportunity for co-operative selling.
The Monitor understands that this
thing is being done to a certain extent
already in the matter of seed potatoes
and apples. This is good news. Buy-
ers are not attracted to a territory
with but a few bushels of potatoes
scattered here and there, but if there
is some central station where informa-
tion can be obtained as to the quantity
of potatoes to be had in a whole coun-
ty, he will be interested.

One of the things the Monitor would
most like to see is co-operative selling
of maple sugar. Sugar is a product
the demand for which is growing. A
party told the writer not long ago of a
call from one place for 80,000 gallons
of maple syrup and the price offered
for graded goods in bulk, packages fur-
nished, was a very good price. Let us
see a concerted effort at co-operative
maple sugar selling.

The Monitor believes the Vermont
farmers must co-operate in order to get
fair prices for some of their commodi-
ties and the faster it comes the quicker
we shall see prices of Vermont hay,
beef, hogs, sugar, etc., equal to those
received in other states.

The trouble with prices now may not
be altogether because Vermont markets
are too nearly monopolized and the
answer may not be altogether in co-
operative selling, but the Monitor
thoroughly believes that here is a sug-
gestion that will bear the closest study
and gradual adoption.

In the current number of the North
American Review Col. George Harvey
comes out in a most convincing article
for Hughes for president and arraigns
Wilson and members of his cabinet in
most denouncing terms. Col. Harvey
is one of America's most able writers
and as a political forecaster has been
very successful.

A ROSE.

Blown in the morning, thou shalt
fade ere noon.
What boots a life which in
such haste forsakes thee?
Thou'rt wondrous frolic, being
to die so soon
And passing proud a little col-
or makes thee.
If thee thy brittle beauty so
deceives,
Know then the thing that
swells thee is thy bane,
For the same beauty doth, in
bloody leaves,
The sentence of thy early
death contain.
Some clown's coarse lungs will
poison thy sweet flower,
If by the careless plow thou
shalt be torn;
And many Herods lie in wait
each hour
To murder thee as soon as
thou art born—
Nay, force thy bud to blow—
their tyrant breath
Anticipating life, to hasten
death!
—Sir Richard Fanshawe.

WHAT THE PAPERS SAY.

Vermont in Hands of Progressive Re-
publicans.

That (the Republican platform) is a
splendid constructive program. We
believe the people of Vermont can trust
men like Horace F. Graham and Roger
W. Hulburd, candidates for governor
and lieutenant governor, Secretary of
State Bailey, State Treasurer Scott,
State Auditor-to-be Benjamin Gates,
Attorney General Barber, and an over-
whelmingly progressive Republican
senate and house of representatives to
carry it out faithfully and well. The
young Republicans are now in com-
mand of the ship of state, and it means
a genuinely greater Vermont.—Bur-
lington Free Press.

Mr. Fletcher Not a Dead One.

Those who figure it out, that the re-
sult of the recent United States sena-
torial campaign has put Hon. Allen M.
Fletcher out of politics in Vermont,
still have another guess coming. Con-
sidering everything, the Cavendish citi-
zen polled a respectable vote, a vote
that would please the average citizen
to receive. Mr. Fletcher has through-
out Vermont some right loyal friends,
the most genuine are not in the "paid
for" class. Many of these friends,
yes, hundreds of them, were not in
sympathy with his political move and
frankly told him to keep out of the
fight. Friends often disagree when it
comes to politics and it is not strange
that Mr. Fletcher turned a cold shoul-
der to those who advised him to do
something which was otherwise than
his personal desire. Suggesting to a
man to keep out of politics is like ad-
vising a son not to marry a certain girl.
Mr. Fletcher's recent campaign experi-
ence was worth every cent it cost him.
Don't think for a moment that he is
a combination of circumstances. He is
much wiser today in the ways and
wherefores of Vermont politics than
ever before, which means that politi-
cally he knows better what to do and
especially what not to do in order to
win a winning vote at some future time.
Just what Mr. Fletcher's next politi-
cal move will be no one quite dares to
predict, but all can rest assured that he
is not in the down and out class.—
Waterbury Record.

The Republican State Convention.

The first Republican state convention
in Vermont under the new primary law,
was held in Burlington Thursday
showing plainly the progressive spirit
of the re-united Republican party in
this state. The attendance was very
gratifying, considering those who
were eligible to attend, the convention
being made up of the nominees of the
Republican party for state office,
county senators and representatives.
The first business to be taken up by
the convention was the adoption of the
party platform, presented by the com-
mittee on resolutions and read by Rob-
ert W. Simonds of St. Johnsbury. The
platform, adopted without a dissenting
voice, calls for measures building up
home agriculture to be strongly sup-
ported, extension of highway improve-
ment and more good roads, continuance
of present school system, conservation
of forests and water power, repeal of
Perry primary act, extension of Work-
men's compensation, consolidation of
commissions and pledges to support
the national platform. The principal
speaker was former U. S. Attorney
General Wickersham. Other speakers
were Dr. Hawley of Burlington, chair-
man of the convention, and Congress-
man F. L. Greene. Immediately fol-
lowing the convention there was a
meeting of the state committee for the
purpose of organization. Officers were
elected as follows: Chairman, Stanley
C. Wilson of Chelsea; secretary, J.
Ralph Searles of St. Johnsbury; treas-
urer, Morris Dewey of Montpelier;
members of the executive committee,
the president, secretary and E. L.
Stafford of Rutland, Chauncey S. Skin-
ner of Orleans and A. L. Sherman of
Burlington. It was decided that the
headquarters should be at Montpelier,
and the matter of the coming campaign
was left with the members of the ex-
ecutive committee.

Where Vermont Farmers Lose.

There is food for much thought in
the fact published by the government
that the sale price of Vermont hay is
\$4.10 a ton less than that of New
Hampshire, eggs five cents a dozen
less, chickens three cents a pound less,
hogs 60 cents a hundred less, cattle
\$1.50 a hundred, and 90 cents a hun-
dred less, and maple sugar one and a
half cents less per pound. Of course
the bulk of New Hampshire's products
are nearer the Boston markets than
those of Vermont, the big end of New
Hampshire being on the south and
Vermont's big end on the north. But
this hardly accounts for the tremen-
dous difference in price. New Hamp-
shire has more large cities than Ver-
mont and about 80,000 more population
on practically the same amount of ter-
ritory. That would help the New
Hampshire products somewhat, but
that we do not believe will account for
the difference in prices. The Barton
Monitor asks if the cause of this dif-
ference in prices is due to monopoly in
Vermont, stating there is only one cus-
tomer for sugar and for livestock in
the state. We cannot answer this
query but do not know that New
Hampshire has more competition than
Vermont for its sugar and livestock.
The Vermont farmers should begin
an investigation of this question and
learn how much discrimination there is
against them on freights, whether the
quality of their product is right,
whether their products bring lower prices
in the open market, and how much the middle
man is getting for handling their busi-
ness. Perhaps it will be found that
co-operative marketing would be more
advantageous to them than the present
method. There certainly should be
concerted action in the matter and a
Vermont farmer should not accept so
much less than his neighbors without
knowing why.—St. Johnsbury Caledo-
nian.

Power of Money.

Flatbush—You know money will do
most anything.
Bensonhurst—I don't believe it
"What won't it do?"
"Well, for one thing, it won't take
a blot from your escutcheon."
"Perhaps not, but it will buy a lot
more escutcheons."—Yonkers States-
man.

BETTER TIMES FOR THE FARMER
INSURED BY RISE OF CO-OPERATION

Success In New England States
Indicated by Eastern States
Agricultural and Indus-
trial Exposition.

A NEW era has dawned for the
agriculture of New England.
After a period of depression
due to various causes, among
them a competition in the middle west
in the shape of cheap land of great
natural fertility, low transportation
charges to the markets of the east and
few large cities of their own to feed,
conditions have so changed that New
England is today more nearly on an
agricultural parity with the newer
country.

New England has the land and the
markets and needs only the determina-
tion to take its rightful place as a
provider of food for its people. Land
in the middle west is no longer cheap;
it no longer will yield big crops with-
out good tillage and fertilizer; trans-
portation costs more, and there is now
a great number of large and growing
cities demanding an ever increasing
amount of food.

These facts constitute New Eng-
land's opportunity. That she is dis-
posed to grasp it is apparent in many
ways. The rise of the co-operative
spirit in the last few years has been
notable. This contains one of the
greatest promises of the immediate
future. It is not in vain that men ar-
gue now for closer relations between
the rural and urban sections.

Each Dependent on the Other.

The farmers are coming to see that
times are vastly better with them
when the business men are prosperous
—that the workers in a factory running
fifty-two weeks a year, full time, offer
a much greater market for farm prod-
uce than those in a factory operated
thirty weeks a year, three days a week.
And the other side of this idea is that
the business man is learning that a
prosperous rural community is better
for his bank account than one where
the farmers can purchase only the bare
necessities.

The mathematics of the idea has
been recently put this way: If ten
farmers in one community can either
save or increase their incomes \$10 each
in one year, there is added to the bank
balances or the circulating medium of
that community \$100. If 100 farmers
do it, it would begin to attract atten-
tion; if 1,000, business would certainly
"boom." The day is not far distant
when something of this sort will come
about here in New England.

Forward Steps In New England.

The better understanding of the in-
terdependence of the country and the
city has accounted for some very
definite forward steps in some sec-
tions of New England. What many
believe was the greatest of these was
that in Springfield, Mass., where a
group of men, quick to comprehend the
trend of events, some months ago took
up the subject and saw that what was
needed was a movement big enough to
comprise every community in the six
New England states—an all-New Eng-
land movement. Their big view of the
matter followed the extraordinary suc-
cess of the first county league in south-
ern New England, that of Hampden
County, which in the first two years of
its existence added to the farm in-
comes and values of one county \$1-
200,000. "If this can be done in this
county, why not in others—in all New
England?" was the way the vision pre-
sented itself.

The outcome was the organization of
the Eastern States Agricultural and
Industrial Exposition. Though its title
contains the word "Exposition," the
emphasis is on the words "Agricultural
and Industrial."

The keynote in this organization is
co-operation. The organizers and di-
rectors believe firmly that if the agri-
cultural and industrial interests of
every part of New England can be
brought into close relations both will
benefit hugely. Each interest will learn
from the other and there will be
brought about a spirit of mutual help-
fulness, an appreciation of each other's
difficulties and a pride in success that
will make New England more united.

Support For the Exposition.

Launched about the beginning of
the year, the Eastern States Exposition
has won the support of not only the
business men of New England, to
whom its program appeals as the most
workable yet devised for the purposes
sought, but of the leaders of agricul-
tural thought in every state and of
hundreds of "on the ground" farmers.
It is a Massachusetts corporation, with
a capital stock of \$750,000, divided into
30,000 shares of a par value of \$25
each.

The Exposition will co-ordinate, re-
inforce and extend the work that is
now being done in New England by
State boards and commissions of
agriculture, agricultural colleges, the
Granges, county leagues and farm bu-
reaux, farmers' unions, breeders'
dairy and poultry associations and other
like organizations. In order to do
this it has provided a plant consisting
of 170 acres of land and a group of
exhibition buildings of steel, concrete
and brick, located in the town of
West Springfield, 20 minutes' walk
from the Springfield postoffice. This
plant, which represents the entire cap-
ital of the corporation, is declared by
the best experts to have no equal in
this country, if in the world.

Bringing Into Closer Relations
of Soil Tillers and Other
Business Men Bene-
fits All.

This provision by the exposition of a
magnificent headquarters has not been
for the purpose of holding shows, but
to be a real headquarters for the
"movement for the betterment of the
agriculture of New England."

New England's Clearing House.

Primarily, the Eastern States Exposi-
tion has provided a clearing house—a
place where New England men and
women may meet for an exchange of
experience and thus transfer the ideas
of the most progressive communities to
those not yet awake to their possibili-
ties.

An illustration of what this means
was given in the New England Farm
and Business Conference held in
Springfield Sept. 15 and 16, under the
auspices of the Eastern States Exposi-
tion. About 200 of the foremost men
in New England responded to the call.
More than 50 of these men spoke on
the general subjects: "What is the
Matter with New England?" and
"What is the Remedy for New Eng-
land's Ills?" and out of what every one
present at the close declared was the
most important gathering of its kind
ever held in New England came the
resolution for the formation of a per-
manent New England Farm and Busi-
ness Union, to work in conjunction
with the Eastern States Exposition,
committees on finance and organiza-
tion will meet in Springfield at the
time of the National Dairy Show, Oct.
12 to 21, on the exposition's grounds.

Founded and designed to be a ben-
efit to all New England, the Eastern
States Exposition is essentially a peo-
ple's movement. Its board of directors
is composed of men who represent the
agriculture, business and industries of
New England, and its financing has
been done by the people. Scores of in-
dividuals in the six states have sought
the opportunity to participate in the
movement. The directors believe that
many others will do the same when
they understand the scope and prom-
ise of the exposition as a forward un-
dertaking.

Brought Dairy Show to East.

The bringing of the 10th annual Na-
tional Dairy Show to New England is
one of several definite accomplishments
to the credit of the Eastern States for
the rebuilding of the agriculture and
dairying of the six states. Always
heretofore held in Chicago, the effort
to transplant it to New England for a
year could never have succeeded had
the directors of the exposition not

Curious Old Clock.

In the tower of the town house of
Haddenberg was an old clock so con-
structed that when the hours struck
the figure of an old man pulled off his
hat, a cock crowed and clapped its
wings and soldiers fought with one an-
other. But this curious piece of work-
manship, with the castle and town,
was burned by the French in 1693.

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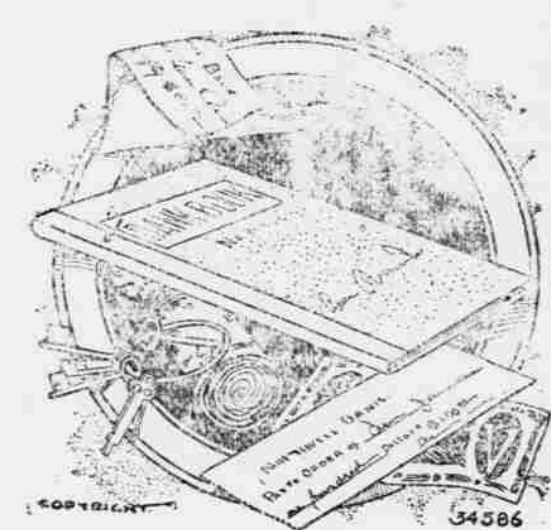
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Logic

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